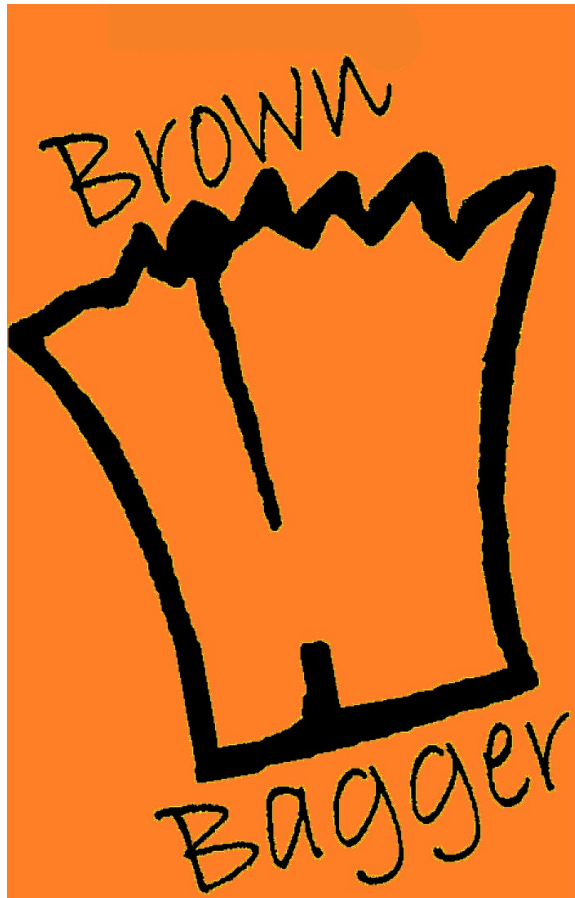


# ***Welcome to Session 1***



**2024**

# **Future-proofing Beef Selection Decisions**



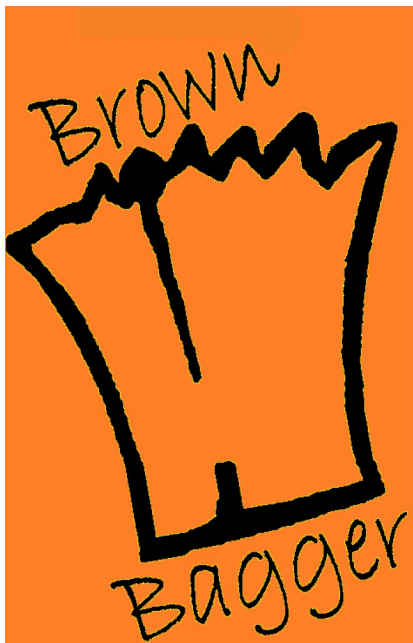


## **Session 1-Part 2**

# **Bull Purchase Behaviors and Strategies**

**Bull buying: an investment in your herd's future**

*Dr. Bob Weaber,  
Kansas State University*



A vertical purple-tinted photograph on the left side of the slide shows a person wearing a cowboy hat riding a dark horse through a grassy field. The horse is facing right, and the rider is looking back over their shoulder.

# BULL BUYING: AN INVESTMENT IN YOUR HERD'S FUTURE

**Bob Weaber, Ph.D.**

Professor and Head

Eastern Kansas Research and Extension Centers

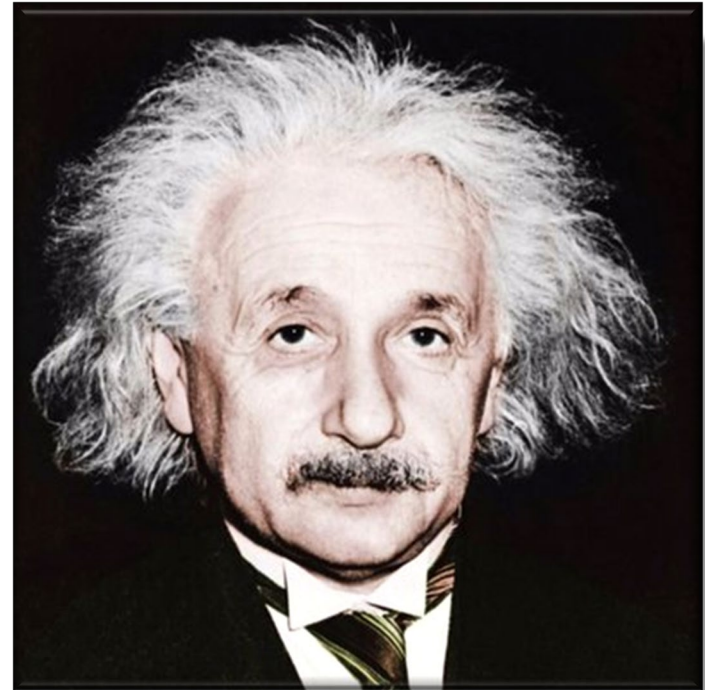
Kansas State University

[bweaber@k-state.edu](mailto:bweaber@k-state.edu); 785-477-1287

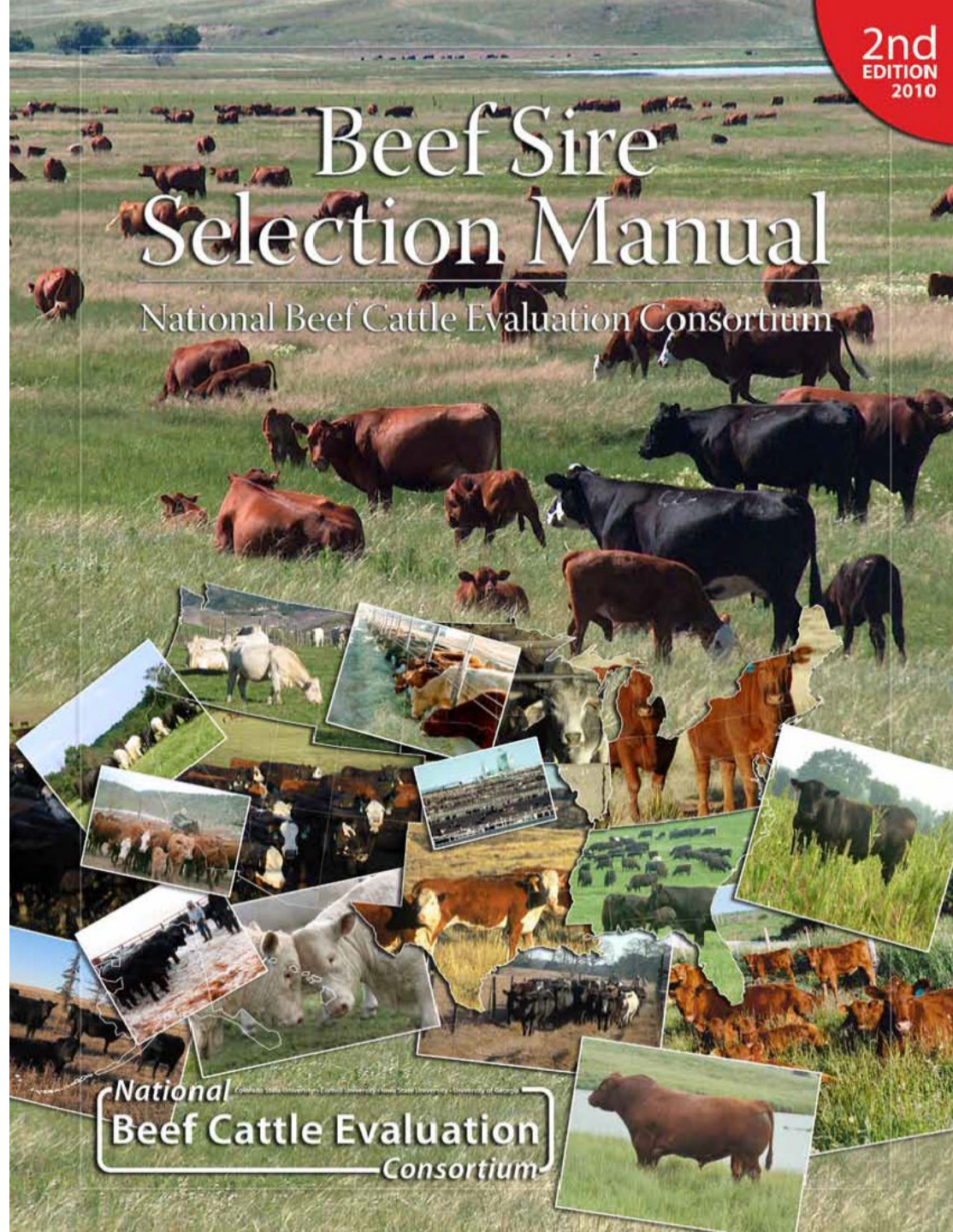
# HOW DO WE FIX PROBLEMS?

**“No problem can be solved from the same consciousness that created it.”**

*-- Albert Einstein, Ph.D.*







**[EBEEF.ORG](http://EBEEF.ORG)**

A vertical purple-tinted photograph on the left side of the slide shows a person wearing a cowboy hat riding a dark horse through a grassy field. The person is facing right, and the horse is in profile. The background is a bright, hazy sky.

# OVERVIEW

- Systematic selection part of our sustainability strategy
- Clock is ticking...short play, long play
  - Building environmentally adapted cows takes time
  - Make market targeted calves
  - Use the best tools and science available
- Practical selection advice for cattlemen that can impact sustainability and profitability of your ranch card **TODAY!**
- Advice: Don't make this exercise harder than it needs to be!

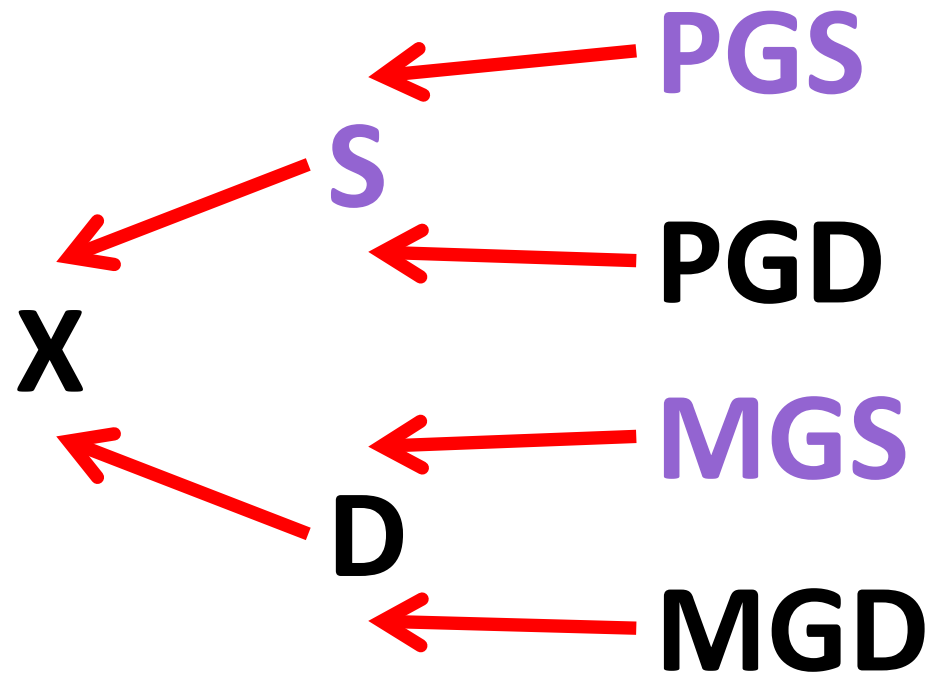


# LEVERAGE POINTS

- Align selection criteria with breeding objective and marketing end-point
  - Spangler talk next week
- Separate maternal and terminal mating decisions if possible
- Select for environmentally adapted cows
  - Lalman talk next week
  - Leverage heterosis – especially maternal heterosis
- Use the best tools- EPDs and Indexes
- Buy the right bulls!!!
  - Sale strategy - get professional help if needed!



# 3 BULLS = 87.5% OF GENES IN A COW! MAKE SURE THEY ARE WINNERS!





**IF YOU DON'T KNOW WHERE YOU'RE  
GOING ANY ROAD WILL DO!**



# SOMETIMES IT FEELS LIKE HERDING CATS!





# PICK YOUR PATH CAREFULLY!





# BASIC MODEL

$$P = G + E$$



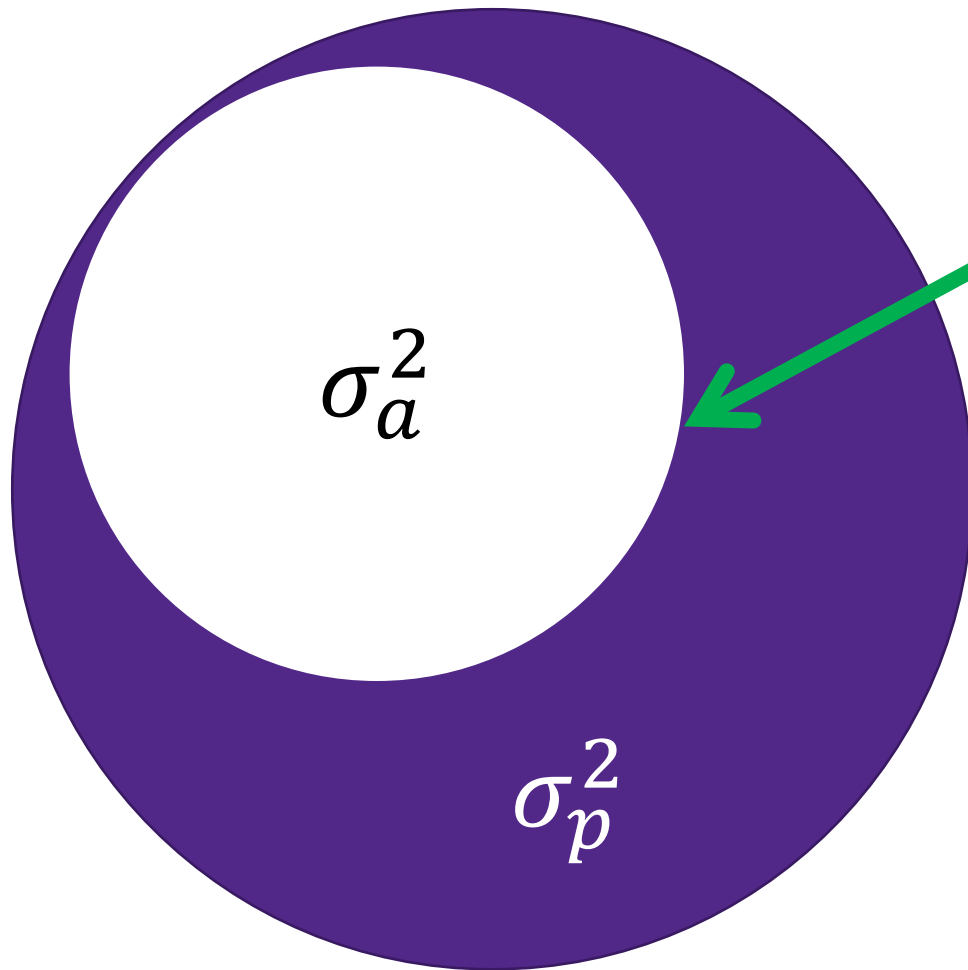
$$G = A + D + I$$

$A$  = Breeding value (Additive gene effects)

$D$  = Dominance effects (pairing of genes effects)

$I$  = Epistatic (interactions among genes)

# HERITABILITY



$$h^2 = \frac{\sigma_a^2}{\sigma_p^2} = 40\%$$

*$h^2$  is the proportion of variation between individuals that is under genetic control.*

# YOU GET WHAT YOU SOW...

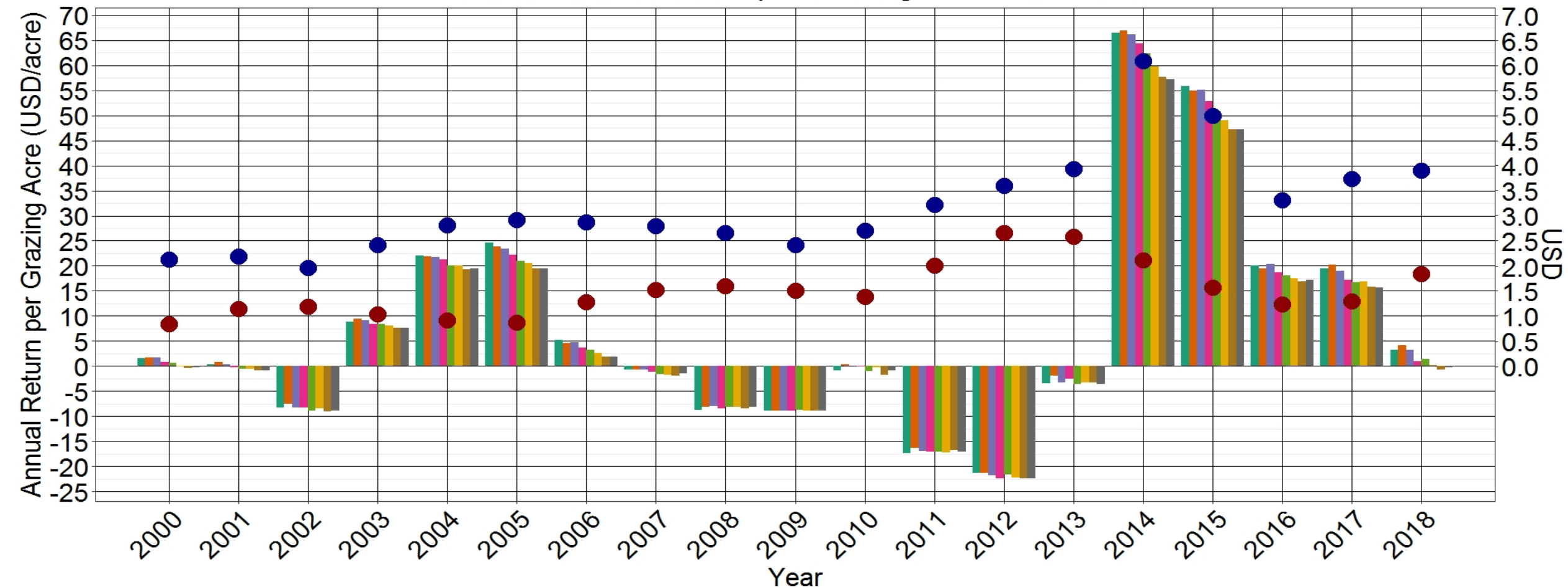
- If you use terminal traits and terminal indexes in selection, what do you get?
- **You get response in terminal traits!**
- If maternal traits are important to you, put pressure on maternal traits
  - Think 'optimization'
  - Traits: CE, CEM, DOC, HP, Stay (rebreeding), MW, ME, replacement indexes





# Median Annual Return per Grazing Acre 2000-2018

(Aherin et al., 2020)



Sire Mature Cow Weight (kg) Genetic Potential

454 499 544 590  
635 680 726 771

● Avg Base Ration Price per 10 kg DM  
● Sept 226 kg Steer Price per kg

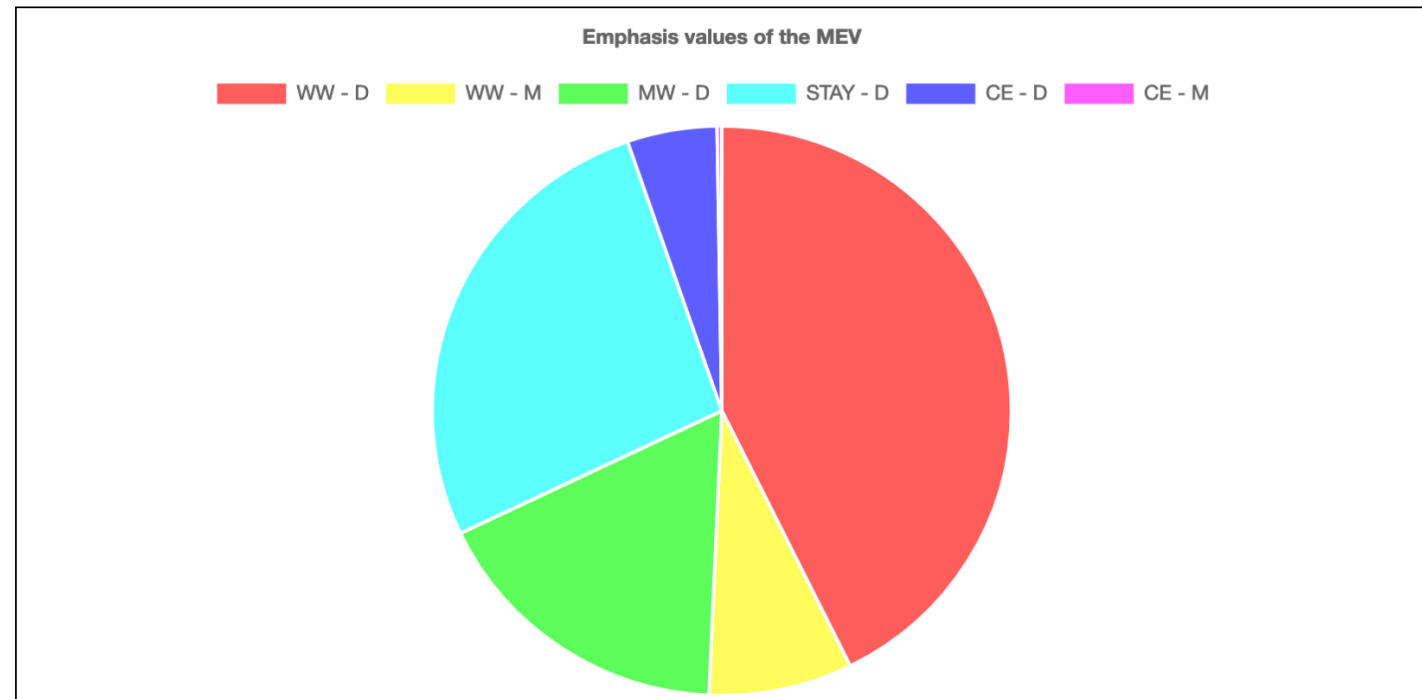
Columns represent the median return per grazing acre by MW category across all iterations for each production year from 2000 through 2018. Ration and cattle prices are exogenous variables based on historical data.

# iGENDEC -- CUSTOMIZED SELECTION INDEX

Results

Values

Graph



<http://igendec.beefimprovement.org/>

# TERMINAL OR MATERNAL?

## Terminal

- \$B, \$F, \$G (Angus)
- TI (Simmental)
- CHB\$ (Hereford)
- MTI (Limousin)
- EPI and FPI (Gelbvieh)
- TSI (Charolais)
- GridMaster (Red Angus)
- \$T (Beefmaster)
- Terminal Index (Brangus)

## Maternal

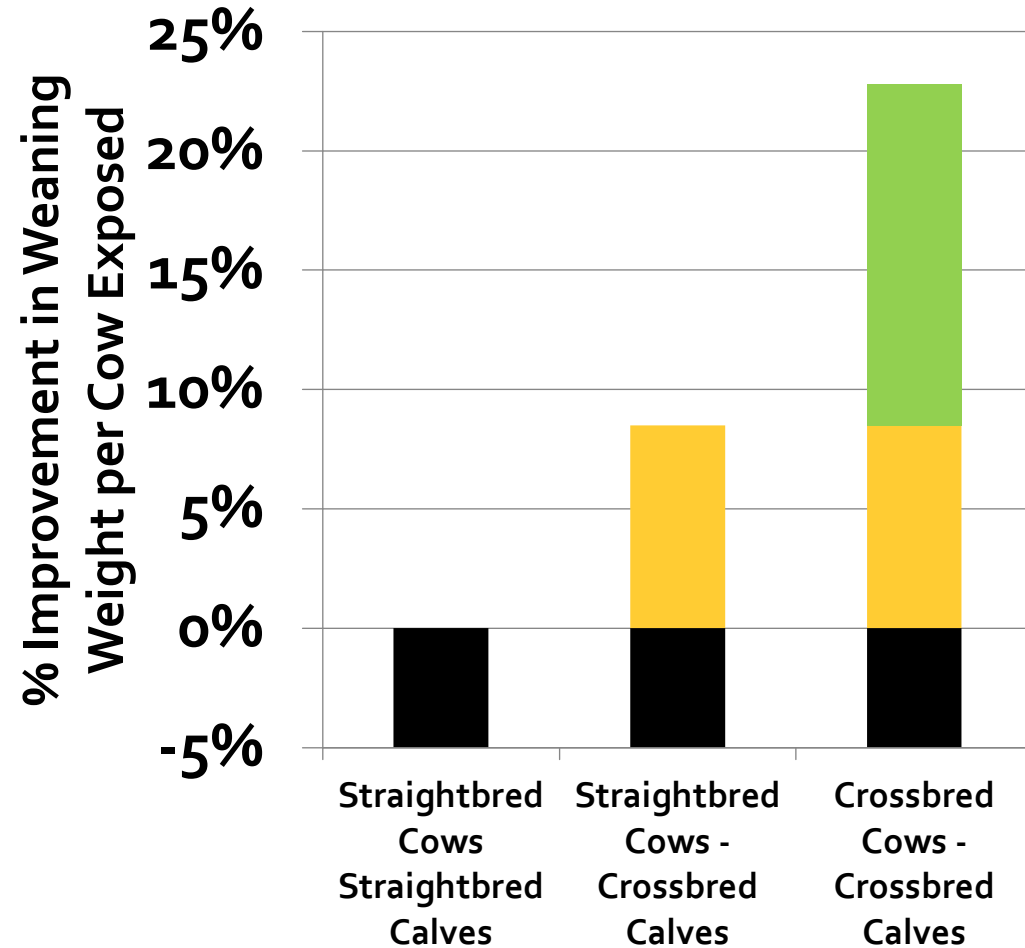
- \$C, \$W, \$M, \$EN (Angus)
- API (Simmental)
- BMI\$, BII\$ (Hereford)
- HerdBuilder, ProS (Red Angus)
- \$Cow (Gelbvieh)
- \$M (Beefmaster)
- Fertility Index (Brangus)



# BENEFITS OF HETEROSIS

- Heterosis increases production 20 to 25% per cow in *Bos taurus* x *Bos taurus* crosses; 50% in *Bos indicus* x *Bos taurus* crosses in subtropical regions
- More than half of this effect is dependent on use of crossbred cows

Jenkins, MARC



# MATING SYSTEM GOALS

1. Optimize the utilization of calf and maternal heterosis.
2. Utilize breed complementarity to match cows to their environment and their progeny to market targets.
3. Minimize variation in progeny phenotypes by stabilizing breed inputs.
4. Use Adv. Repro tech to help structure mating system (i.e. AI, gender sort semen)



# HAVING YOUR CAKE AND EATING IT TOO

- Commercial cattlemen **SHOULD** care about **BOTH** additive and non-additive effects.
  - Selection index/EPDs
  - Hybrid vigor or heterosis
- Seedstock producers **SHOULD** focus on additive genetic merit and putting it in a package that helps clientele exploit non-additive effects.





# How Do I Choose A BREEDING PROGRAM

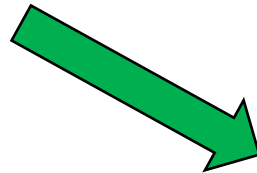
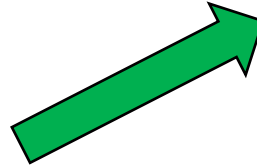
- Are you profit or premium focused?
  - Why not both?
- Herd size
  - Efficient bull utilization/manage variation in marketing groups
- How do I generate replacement heifers?
- How do I market calves?
- Constraints
  - Environment
  - Management



# ONE BULL TO DO IT ALL...

Antagonisms

No Retained Heterosis



No Breed Complementarity

Selection tools/trait focus



# SEPARATE MATERNAL AND TERMINAL MATING DECISIONS



**More Flexibility**



# SIRE AND GRAND SIRE SELECTION MAKES THE DIFFERENCE

- Genetic progress is gene flow from bull selection (>80% over time)
- Use DNA parentage to preferentially select daughters of specific sires:
  - Maternal focus
  - AI calves (simplify subsequent mating)
  - DNA parentage/paternity assignment is low cost (\$13-15/test)
- **Buy bulls with genomically enhanced EPDs.**





# BULL PURCHASE STRATEGIES

- Do your homework
- Obtain sale supplement-digital!
- Sort sires on appropriate selection index
  - Value differences between bulls x number of matings is value difference over lifetime.
- Select 3X more bulls than you need to purchase
- Arrive at sale site early
  - Cull off your list for: type, kind, feet, disposition, color, etc.
- Check sale order and align with ranked list
  - Manage the budget – Cadillac taste, Chevy budget. ;)



A vertical purple-tinted photograph on the left side of the slide shows a person wearing a cowboy hat riding a dark horse through a grassy field. The person is facing away from the camera, looking towards the right.

# Thank You!

# Questions